

Business Development Representative

Cragin & Pike is one of Las Vegas' most established, independent insurance agencies and we're hiring a full-time Property & Casualty New Business Placement Specialist. For 110 years, we've been serving the Vegas valley with an extraordinary commitment to service and relationships.

Let Your Hard Work Pay Off!

Cragin & Pike is excited to have the opportunity for **you** to be our **Full Time Business Development Representative!** Located in **Las Vegas**, we have been serving our community for over 110 years. Your **insurance industry experience** paired with your **ability to seek out and secure new business** will be *vital* in our ability to continue serving the insurance needs of Southern Nevada. Your knack for **building rapport** with people from all walks of life and **creative, out of the box problem solving** will make you a *fantastic* addition to our team. We know that our success is built on a foundation of incredible employees, which is why **we invest in our staff**. From a **generous benefits package** to **professional development**, we want to ensure our team is cared for and their **accomplishments are rewarded**.

If you want to join a company that truly cares about YOU, apply to join us as our Business Development Representative today!

What will you do?

- Create insurance quotes, present sales demos, and shop renewals.
- Answer client questions, problem solve, and follow up.
- Update client information and build relationships.
- Anticipate and overcome client objections.

What experience will set you up for success?

- **Property & Casualty License required. Licensing assistance available.**
- **3+ years insurance sales experience required.**
- Strong computer and technical skills, including **Microsoft Office Suite and Agency Management software proficiency.**
- Detail oriented with the ability to prioritize and multitask.
- Excellent written and verbal communication skills.
- An out of the box thinker and creative problem solver.

We operate in a highly energized and collaborative environment where we are focused on not only meeting, but exceeding, our client's expectations at every turn. We ask for 100% focus during busy, high paced workdays allowing you to enjoy your evenings, weekends and time off. If this position has your attention, please send us your resume so we can chat!