

Commercial Lines Account Manager

Cragin & Pike is truly a Las Vegas landmark; we are our city's second-oldest continuously operated business. For more than 110 years, we've played a key role in the growth of Southern Nevada and beyond and we owe it all to the expertise and dedication of our team of talented insurance professionals. If you pride yourself on the care you provide, the relationships you build, and the power of your prowess, we want you on our team.

Our mission is based on building long-term relationships, providing incredible advocacy, expert guidance, and taking care of our clients. We invite you to bring your talent, skill, and knowledge to the Cragin & Pike team—let's build on our excellence together.

We're looking for a full-time **Commercial Lines Account Manager**. Our Commercial Lines Account Manager builds positive relationships with clients, carriers and fellow team members while servicing commercial lines accounts.

This position requires:

- At least five years of commercial insurance account management experience.
- Comprehensive knowledge of coverages, underwriting practices and procedures, rating techniques, claims, etc.
- Experience and proficiency in handling all technical aspects of assigned accounts.
- Experience handling construction industry accounts preferred.
- Ability to prepare accurate specifications and applications for the marketing of new clients and coverages, negotiate pricing with underwriters, and work collaboratively with account executives to service book of business.
- Excellent customer service, interpersonal and communication skills, telephone etiquette, and follow up and follow through.
- Ability to work independently, prioritize and manage workload, and identify and act upon urgent tasks.
- Experience working with various office equipment and systems including computer, copy machines, scanners, etc.
- Typing speed of 45-50 words per minute.
- The possession of a current Nevada Resident Producer License for Casualty, Property & Surety.

Cragin & Pike provides a rich portfolio of benefits to our team members including:

- A generous paid time off program (new employees earn 15 paid days during the first year of employment and the accrual increases based on length of service)

- Eight+ paid company holidays
- An outstanding health benefits package (including health, vision and dental) with choice of medical plans
- Company-paid life insurance and long-term disability coverages
- Annual profit-sharing retirement savings plan
- Voluntary coverages (identity protection, short-term disability, and additional life insurance)
- Health and childcare expense flexible spending accounts (with company contribution)
- Employee assistance program for you and your family—free, confidential and professional counseling and referrals for health, mental, emotional, legal, and financial questions and concerns
- Educational assistance program
- Paid employee development, licensing and certification, and continuing education
- Competitive compensation
- A national employee discount network

Cragin & Pike is an equal opportunity employer and we participate in E-Verify in coordination with the Social Security Administration and the Department of Homeland Security.

